

*Thank you to the following  
businesses who are allowing us to  
use their space for our meetings:*



Where Each Relationship Matters®



**South Shore Women's Business Network**  
P.O. Box 577, Accord, MA 02018-3130  
Phone: 781-924-5160, Fax: 781-924-5159  
Website: [www.sswbn.org](http://www.sswbn.org)



In addition to the events in this brochure, SSWBN has monthly networking events and participates in quarterly charity events.

**For more information and locations,  
please check [www.sswbn.org](http://www.sswbn.org)**

## South Shore Women's Business Network

The South Shore Women's Business Network is the premier networking organization on the South Shore. The general purpose of the Network is to:

- **Empower** and **support** members seeking business and business resources in the South Shore region of Massachusetts.
- **Encourage** the referral of potential clients or customers to appropriate businesses.
- Provide a forum where professionals in business can network and discuss common needs and **opportunities**.
- Provide a system for developing **leadership** skills and providing **education** to members.



## South Shore Women's Business Network

Contacts • Coaching • Collaboration • Community  
Moving forward, giving back • [sswbn.org](http://sswbn.org)

2011  
**Professional  
Development  
Series**

# 2011

## Professional Development Series

The Professional Development Series is brought to you by the South Shore Women's Business Network's Program Development Team. We are pleased to present this dynamic series and encourage you to take advantage of the offerings as your schedule allows.

The program Development Team is charged with all programs designed to develop business and leadership skills for the Network members and guests. For more information about becoming a member of this dynamic team, contact Katie Howard at [Khoward@sswbn.org](mailto:Khoward@sswbn.org) or call the SSWBN office at 781-696-9901.

### Coffee Connection Presentations

All Times 7:30 – 9:00am	
1/12	Developing your referral based business, Presented by Connie White of RE/MAX, Watch All, Weymouth
2/3	Present Your Best: Turn speaking stress into success, Presented by Stacey Shipman, Rockland Trust, Hanover
3/9	Finding your still point for success Presented by Suzanne Ducharme of Pathways to Healing South Shore Savings Bank, South Weymouth
4/7	Positive Money Behaviors: The first step in creating a successful lifestyle plan, Presented by Barbara Case of Moors & Cabot Investments, South Shore Savings Bank, South Weymouth
5/5	Professional Development Day – See <a href="http://www.sswbn.org">www.sswbn.org</a> for details.
6/8	The Bottom Line: Seven Strategies that work together to double your profits Presented by Bernie Heine of Professional Business Coaches, Inc. Location TBA
9/8	How to use your "Personal Brand" to increase your business success, Presented by Lori Johnson of Your Best Image, South Shore Savings Bank, South Weymouth
10/12	Organizing 101: Solutions and Secrets, Presented by Carol Read, South Shore Savings Bank, South Weymouth
11/1	Supermarket Challenge, Presented by Kat Ogar of Infinite Health & Wellness, Whole foods, Hingham
<p><b>First Time at an Event? Pay the Member Rate!</b>            Members: \$20            Non-Members: \$25            For more information or to register, visit us at:  <a href="http://WWW.SSWBN.ORG">WWW.SSWBN.ORG</a></p>	

### Lunch 'N Learn Schedule

All Times 12:00 – 1:30pm	
1/6	The Bottom Line: Seven Strategies that work together to double your profits Presented by Bernie Heine of Professional Business Coaches, Inc. Eastern Bank, Norwell
2/8	Organizing 101: Solutions and Secrets, Presented by Carol Read, Eastern Bank, Norwell
3/3	How to use your "Personal Brand" to increase your business success, Presented by Lori Johnson of Your Best Image, Eastern Bank, Hanover
4/12	Lunch 'n Learn- Present Your Best: Turn speaking stress into success, Presented by Stacey Shipman, Rockland Trust, Hanover
5/5	Professional Development Day – See <a href="http://www.sswbn.org">www.sswbn.org</a> for details.
6/2	Supermarket Challenge, Presented by Kat Ogar of Infinite Health & Wellness, Whole foods, Hingham
9/13	Positive Money Behaviors: The first step in creating a successful lifestyle plan, Presented by Barbara Case of Moors & Cabot Investments, Eastern Bank, Norwell
10/6	Developing your referral based business, Presented by Connie White of RE/MAX, Eastern Bank, Norwell
11/8	Managing your energetic signature: Reconnecting with Yourself, Presented by Suzanne Ducharme of Pathways to Healing, Eastern Bank, Norwell
<p><b>Coffee Connections:</b> Panera will provide coffee, bring your own breakfast, bottled water provided by SSWBN</p> <p><b>Lunch N Learns -</b> Bring your own lunch, Panera will provide a healthy dessert, bottled water provided by SSWBN</p>	

